

Welcome



Pushing Performance

Facts & Figures

(Business Year 2017/2018)



Pushing Performance

762 Mio.
euros in turnover



worldwide **44**
sales companies

14 Production
plants



Company HQ in
Espelkamp, Germany

about **5.000** employees

founded in
1945

100 %
owned by the
Harting family



Connectivity & Networks



Machinery & Robotics



Automation



Transportation



Wind Energy



Power Generation
and Distribution

Han®

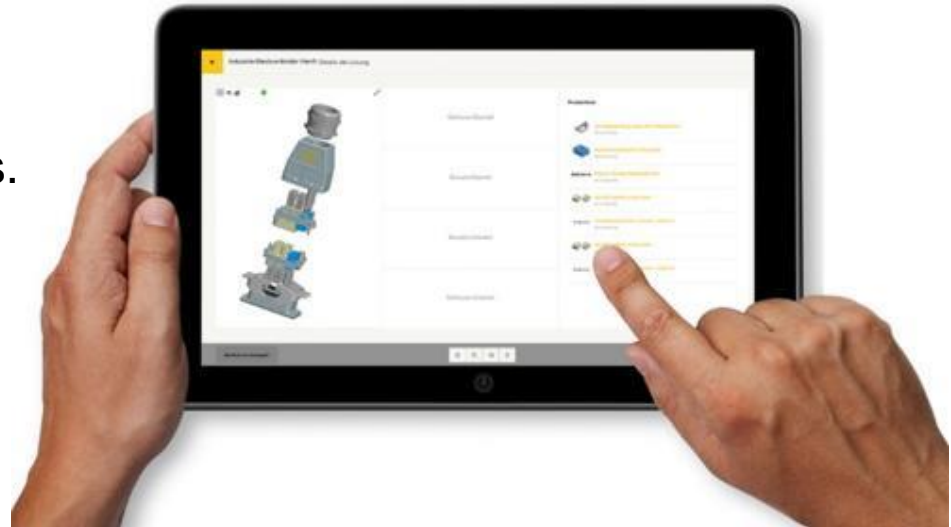
- Industrial connectors, that are known for their latest technology and high reliability.
- Highest performance and applicability for manifold purposes and applications.
- HARTING defined an industrial standard with worldwide acceptance – the **HARTING Norm**.



What role will product and solution configurators play in the future?



VS.



Challenge



Pushing Performance

- **Strong product variety**
- **Wide variance**
- **Modular structure**
- **Components stand in certain dependencies to each other (object dependencies)**
- **Technical documentation for design-in**
- **BOM for order**



From Product Choice till Construction



Pushing Performance



http://



A	B	C	D	E	F	G
Part Number	Quantity	Unit	Request/Delivery Date	Description	MQC	Packaging Size
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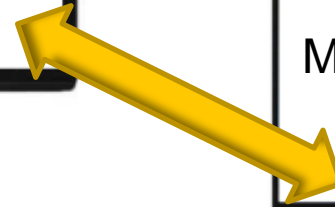
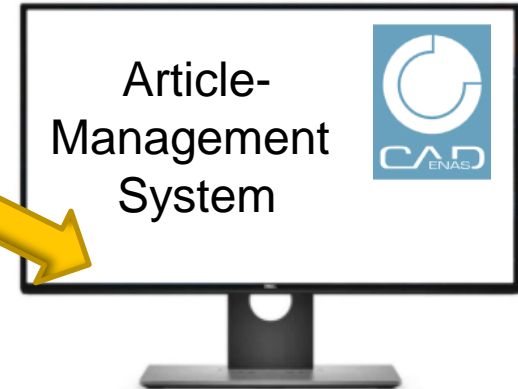
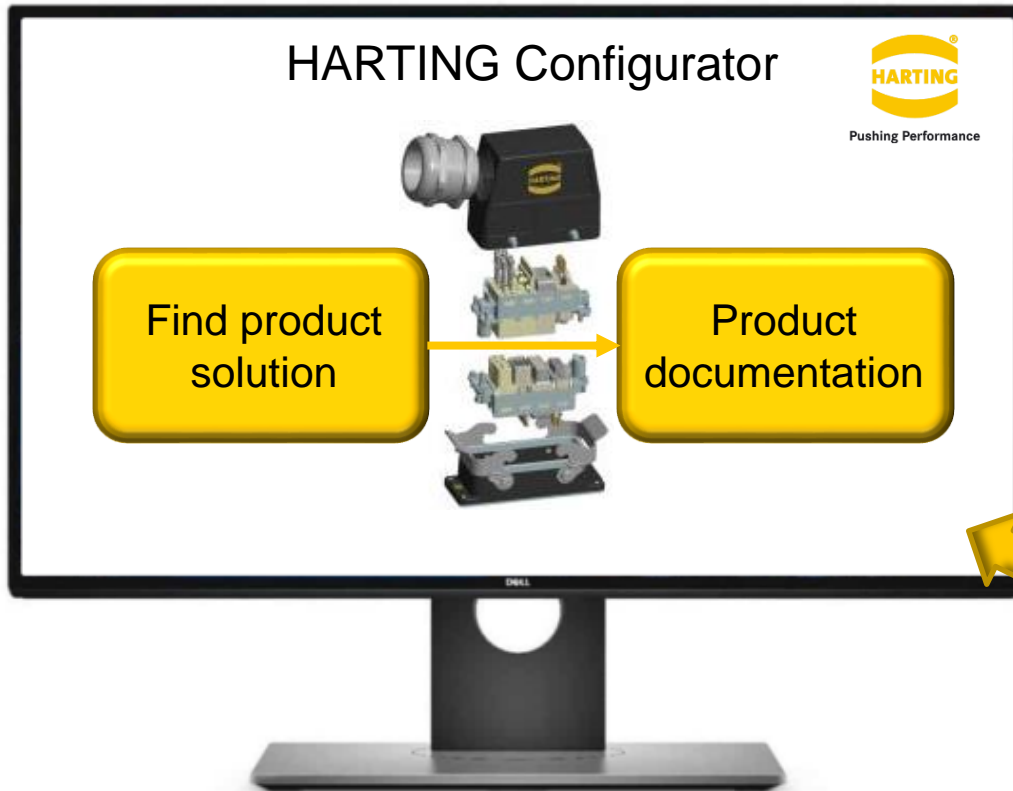


People | Power | Partnership

From Product Choice till Construction



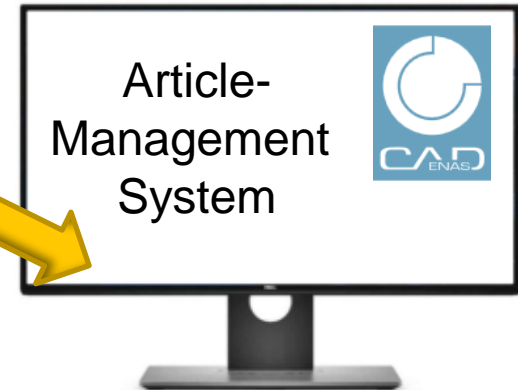
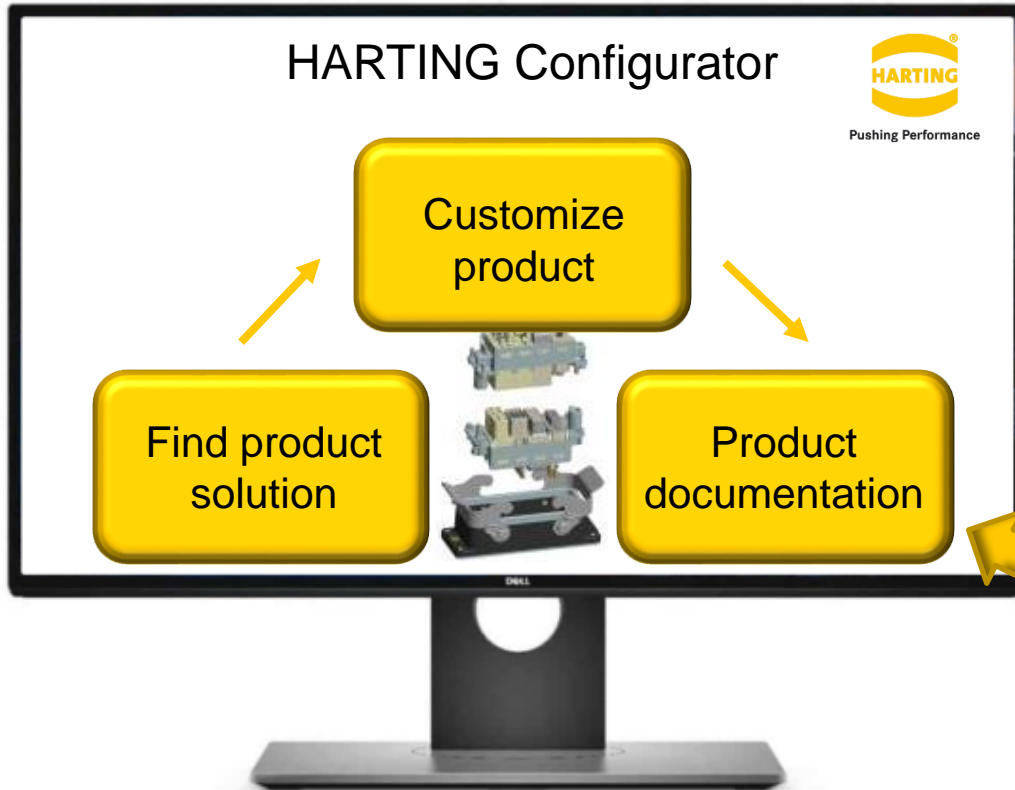
Pushing Performance



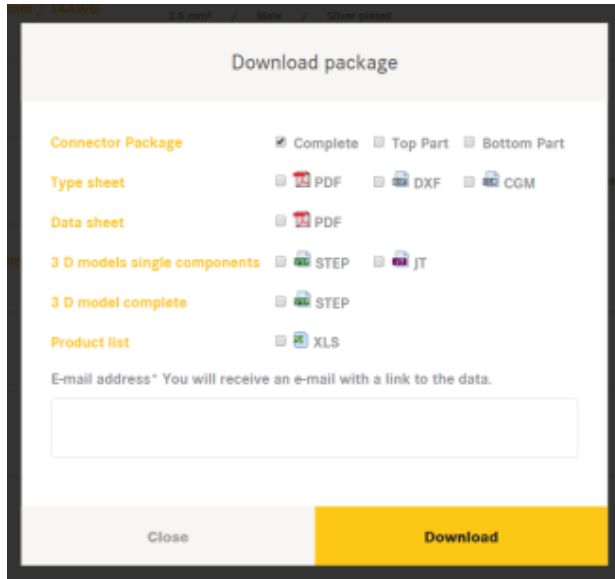
From Product Choice till Construction



Pushing Performance



Linkage of configuration and technical documentation



BOM - xls

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product photo - tif, jpeg



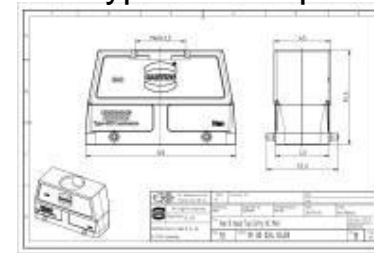
3D file - step



data sheet - pdf



type sheet - pdf





➤ **Ideal combination** even without knowledge of the products



➤ **Reliability** of functionality and compatibility

- **Digital consultant for the best solution**
- **Products and solutions become tangible**
- **Possibility for collaboration**
- **Offers complete documentation packages**



➤ **Save and open** of individual configuration



➤ **Collaboration** by sharing of the configuration



*Thank you
for
your attention!*

